

November 13, 2003

## Letter of Recommendation

My family and I recently moved from Seattle to Scottsdale. Talk about a culture transition – everything from weather to decorum! This has been a busy and challenging time for our family, but Heidi Weiskopf simplified our transition and allowed us to quickly turn our house into a home.

Upon learning of the move, I interviewed several designers. I chose Heidi Weiskopf because of her experience and her honest, straightforward, but personalized approach to design.

Heidi has been terrific to work with. There are many components of Heidi's work that I value and that allow her to deliver superior design. I've listed a few below:

- Heidi is incredibly talented in her ability to “visualize” what a room will look like when complete, imagining the movement in the room, the feel and style.
- Heidi is very connected within the design community and is able to ensure only the highest quality of work.
- Heidi not only is able to pull together colors, fabrics, and accessories that make the room “come alive,” but also is very organized in her approach to work completion. Throughout the project, she provided detailed designs, cost estimates, written schedules and timelines, along with photos, samples and options.
- Heidi quickly became aware of what I liked and didn't like and was able to tailor the options provided, thereby reducing the time I spent on making selections.
- Heidi has a great work ethic, making herself available when I need her, following-up as committed, and returning e-mail/phones calls promptly.

Most important to me is the fact that as we've completed each room, it feels like my home, and not a house that was designed for “show.” It feels this way because Heidi paid attention to what I wanted, worked with me to create what was important to me, and utilized her talent and skills to deliver a great finished product.

If you are in the process of selecting a designer, I would be more than happy to speak with you directly about my experience working with Heidi Weiskopf.

*Tami Erwin*  
Scottsdale, Arizona